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12	Telephone: (213) 443-3000				
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14	Attorneys for Defendants Tesla, Inc., Elon Musk,				
	Brad W. Buss, Robyn Denholm, Ira Ehrenpreis, Antonio J. Gracias, James Murdoch, Kimbal Mu	ch			
15	Antonio J. Gracias, James Muraoch, Kimbai Musk, and Linda Johnson Rice				
16					
17	LINITED STAT	ES DISTRICT COURT			
18	NORTHERN DIS'	TRICT OF CALIFORNIA			
19					
20	IN RE TESLA, INC. SECURITIES	Case No. 3:18-cv-04865-EMC			
	LITIGATION	Case 110. 3.10-ev-04003-Livie			
21		DECLARATION OF MICHAEL T.			
22		LIFRAK IN SUPPORT OF			
		DEFENDANTS' TRIAL BRIEF			
23		I			
24					
25					
26					
27					
28					

1 **DECLARATION OF MICHAEL T. LIFRAK** 2 I, MICHAEL T. LIFRAK, declare as follows: 3 I am a partner at the law firm Quinn Emanuel Urquhart & Sullivan, LLP, counsel for 1. 4 Defendants Tesla, Inc., Elon Musk, Brad W. Buss, Robyn Denholm, Ira Ehrenpreis, Antonio J. Gracias, 5 James Murdoch, Kimbal Musk, and Linda Johnson Rice in this action. I make this declaration in support of the Defendants' Trial Brief. I know the facts stated herein of my own personal knowledge and, if called 6 7 as a witness, I could and would testify competently thereto. Attached hereto as Exhibit A is a true and correct copy of excerpts from the transcript of 8 2. 9 the March 31, 2022 deposition of Glen Littleton. 3. Attached hereto as Exhibit B is a true and correct copy of excerpts from the transcript of 10 11 the September 23, 2022 deposition of Timothy Fries. 12 Attached hereto is a true and correct copy of the August 8, 2018 Evercore ISI Flash Note, 4. 13 previously marked as deposition Exhibit 33 in this action. 14 15 I declare under penalty of perjury of the laws of the State of California and the United States that 16 the foregoing is true and correct. Executed this 4th day of October 2022. 17 18 /s/ Michael T. Lifrak 19 Michael T. Lifrak 20 21 22 23 24 25 26 27 28

CERTIFICATE OF SERVICE I hereby certify that the foregoing document was served on all counsel of record electronically or by another manner authorized under FED. R. CIV. P. 5(b) on this the 4th day of October 2022. /s/ Michael T. Lifrak Michael T. Lifrak

EXHIBIT A

1	
2	
3	UNITED STATES DISTRICT COURT
4	FOR THE NORTHERN DISTRICT OF CALIFORNIA
5	Case No. 18-cv-04856-EMC
6	:
7	: :
8	: :
9	: :
10	: :
11	IN RE: TESLA, INC., SECURITIES : LITIGATION :
12	: :
13	: :
14	; ;
15	÷
16	DEPOSITION UNDER ORAL EXAMINATION OF:
17	GLEN LITTLETON March 31, 2022
18	REPORTED BY: JENNIFER L. WIELAGE, CCR, RPR, CRR
19	
20	
21	TOD # 10100
22	JOB # 12108
23	
24	
25	

TRANSCRIPT of the remote videotaped
deposition of the above-named witness, called for
Oral Examination in the above-entitled matter, said
deposition being taken pursuant to Federal Court
Rules, by and before JENNIFER L. WIELAGE, Certified
Shorthand Reporter and Notary Public of the State of
New Jersey, License No. XI01916, on Thursday,
March 31, 2022, commencing at 10:40 in the forenoon.

1 around, could be changed, could be adapted, but if 2 there's money and Elon wants to go private, it will 3 So that was so fundamental to me. 4 Did you read this Tweet to mean that Ο. 5 shareholder support was confirmed? 6 MR. PORRITT: Object to form. 7 Α. I just -- to me, it was another No. 8 affirmation that funding was secured. "Investors 9 support is confirmed that 's -- to me, it's very 10 similar to, if not synonymous with, funding secured. 11 It's another way of saying it. 12 You're reading "investor" there Ο. 13 meaning whoever is financing the go-to private 14 transaction? 15 Yeah, the investors, yes. Α. 16 Now, when you read that "only reason Ο. 17 why this is not certain is that it's contingent on a 18 shareholder vote", did you read that to mean that 19 there had already been a detailed proposal to the 20 Board of Directors, created a special committee and 21 approved it and all of that? 22 Object to form. MR. PORRITT: 23 MR. PRICE: I'm going to have to 24 change my question if you object to form on this one. 25 BY MR. PRICE:

```
1
                     So when you read -- read this, only
            0.
     reason why this is not certain is that it's
 2
 3
     contingent on a shareholder vote; did you read that
 4
     to mean that all the steps that would be necessary
 5
     within the company, you know, to approve a go-to
 6
     private transaction had already taken place?
 7
                     I -- I didn't think about that. What
            Α.
 8
     I thought about was that Elon's a convincing quy,
 9
     he's in charge of the company and funding is secured
10
     and it was going to happen.
11
                    Did you know -- strike that.
            Ο.
12
                     Other than -- let me ask you:
13
     what was your understanding of "funding secured"?
14
                     What did that mean to you?
15
                    That somebody was willing to write a
            A.
16
     check, the Saudis, the -- Elon, through banks. I
17
     thought that he would probably arrange for funding
18
     from banks to make up for whatever was shortfall.
19
     Money was there, funding was certain.
20
                     So you read that to mean that someone
            0.
21
     had committed, basically, cash, write a check for --
22
            A.
                    Yeah.
23
                    -- for a go-to private transaction at
            Q.
24
     420 per share?
25
                    One -- a group of people; cumulative
            A.
```

1	nature.			
2	Q. That's fair enough. So let me change			
3	a question so we have a question and answer on the			
4	same page.			
5	So you read "funding secured" to mean			
6	that someone or a group of someones had committed,			
7	basically, cash, write a check, for a go-to private			
8	transaction at \$420 per share?			
9	A. Well, the nature of the funding			
10	was it would be conjecture. I just knew that he			
11	said there was funding certain. There was a			
12	group/individual, somehow, bank lending, that he			
13	would arrange to make it happen.			
14	Q. And to make it happen, you know,			
15	could mean actually paying \$420 to every shareholder			
16	who wanted to be bought out, correct?			
17	A. I'm sorry, what are you asking me?			
18	Q. You said that he had funding that was			
19	certain that would be arranged to make it happen.			
20	And I was just trying to define "it happen".			
21	It happening would be, you know,			
22	paying \$420 per share to any shareholder who did not			
23	want to be part of going private?			
24	A. That was the implication, yes.			
25	Q. Did when you say that it meant			

1	UNITED STATES DISTRICT COURT
2	FOR THE NORTHERN DISTRICT OF CALIFORNIA
3	I, Jennifer L. Wielage, CCR No. 30X100191600,
4	Certified Court Reporter, certify:
5	That the foregoing proceedings were taken
6	before me at the time and place therein set forth, at
7	which time the witness was put under oath by me;
8	That the testimony of the witness, the
9	questions propounded, and all objections and
10	statements made at the time of the examination were
11	recorded stenographically by me and were thereafter
12	transcribed;
13	That a review of the transcript by the
14	deponent was requested;
15	That the foregoing is a true and correct
16	transcript of my shorthand notes so taken.
17	I further certify that I am not a relative or
18	employee of any attorney of the parties, nor
19	financially interested in the action.
20	I declare under penalty of perjury under the
21	laws of California that the foregoing is true and
22	correct.
23	Dated this 31st day of March 2021.
24	Glnnifer L. Wilage
25	Jennifer L. Wielage, CCR, RPR, CRR

EXHIBIT B

```
Page 1
 1
                   UNITED STATES DISTRICT COURT
 2
             FOR THE NORTHERN DISTRICT OF CALIFORNIA
     In Re: Tesla, Inc., Securities )
 4
 5
     Litigation.
                                      ) No. CV-18-04865-EMC
 6
                                      )
 7
 8
 9
10
                         September 23, 2022
11
                         11:16 a.m.
12
                         Flemington, New Jersey
13
14
              REMOTE VIDEOTAPE DEPOSITION OF
15
              TIMOTHY FRIES (On behalf of Plaintiffs)
16
              Taken on behalf of the Defendant before
17
     Michael J. D'Amato, RMR, Notary Public in and for the
18
     State of Florida at Large, pursuant to Notice of Taking
19
20
     Deposition in the above cause.
21
22
23
24
25
     Job # 217595
```

- 1 than one?
- 2 A. I'm sure I did. It was a very big story at
- 3 the time in the financial press.
- 4 Q. I'm going to put up Exhibit 13. This is on
- 5 August 7, 2018 at 12:36. "Investor support is
- 6 confirmed. Only reason why this is not certain is that
- 7 it's contingent on a shareholder vote." Do you recall
- 8 hearing about or seeing this?
- 9 A. I don't recall seeing that.
- 10 Q. Or hearing about it?
- 11 A. No, I don't recall.
- MR. PRICE: Would you mind if we take a
- ten-minute break?
- 14 THE WITNESS: I do not. Let's do it.
- MR. PORRITT: Yes. Go off the record and have
- 16 a quick chat, if that's okay.
- 17 MR. PRICE: Yes.
- THE VIDEOGRAPHER: The time is 1:16 and we're
- 19 going off record.
- 20 (Recess taken in the proceedings)
- 21 THE VIDEOGRAPHER: The time is 1:32 and we're
- 22 back on the record.
- 23 BY MR. PRICE:
- Q. So, Mr. Fries, so we were talking about
- 25 Exhibit A and maybe we can put that back up, which was

- 1 the Tweet about funding secured. And you talked about
- 2 your understanding as to what that meant with respect
- 3 to Mr. Musk and Tesla vetting funding.
- 4 Did you have any understanding when you heard
- 5 about this Tweet or saw it as to whether the company
- 6 that was providing funding had made a commitment to do
- 7 that?
- 8 A. Did I have an understanding?
- Q. Yes. By the phrase "funding secured" what did
- 10 that tell you, if anything, about whether or not a
- 11 company had in fact made a commitment to fund going
- 12 private?
- 13 A. I had believed that, that that company had the
- 14 assets and those assets had been vetted.
- 15 Q. Well, you mentioned that the company had the
- 16 assets, that there's a company out there that had
- 17 enough money to take it private?
- 18 A. Yeah.
- 19 Q. And it had been vetted that the company had
- 20 the financial means to do that, right?
- 21 A. Uh-huh.
- Q. I'm sorry, is that a yes?
- A. Yes, that they had the financial means to do
- 24 that.
- Q. So I'm asking, did you take anything from this

- 1 as to whether or not that company had actually made a
- 2 commitment to provide the funding to take Tesla private
- 3 for 420?
- 4 A. I didn't consider that.
- 5 Q. So the way you understood this is that Tesla
- 6 and Mr. Musk had vetted to make sure that the company
- 7 had the financial ability to take Tesla private but --
- 8 A. And that -- ok, go ahead.
- 9 Q. -- but that -- but it wasn't saying that that
- 10 company had necessarily committed to making that
- 11 investment?
- 12 MR. PORRITT: Object to form. Go ahead.
- 13 A. My understanding was that they had an interest
- 14 in purchasing Tesla to take them private and they had
- 15 the financial means to do that.
- 16 Q. You said your understanding was that the
- 17 company had an interest in purchasing Tesla to take
- 18 them private and they had the financial means to do
- 19 that. Did you take from this Tweet, Exhibit 8 here,
- 20 that that company had already made the commitment to do
- 21 that, that is, not only do we have the interest and the
- 22 means but we are going to do it?
- MR. PORRITT: Object to form.
- 24 A. I believe -- my understanding was they were
- 25 committed to doing it.

- 1 Q. And what do you mean when you say from this
- 2 Tweet you had the understanding that this company was
- 3 committed to funding taking Tesla private at 420?
- 4 A. My thinking is for the funding to be secured
- 5 that they would have expressed a strong interest and
- 6 they would have been vetted by Tesla and Tesla would
- 7 have come to an understanding that those funds were
- 8 available.
- 9 Q. I guess what I want to narrow down is, you
- 10 said this a few times and I want to see if this Tweet
- 11 meant anything else to you. You said and I'm
- 12 reading -- I have a transcript of what you just said
- 13 here, it is called real time.
- 14 "My thinking is for the funding to be secured
- 15 that they would have expressed a strong interest and
- 16 they would have been vetted by Tesla and Tesla would
- 17 have come to the understanding that those funds were
- 18 available."
- 19 Did this Tweet mean anything else to you with
- 20 respect to whether or not the company that was going to
- 21 provide funding had actually made the commitment to do
- 22 so?
- MR. PORRITT: Object to form.
- A. No, it didn't mean much more than what I've
- 25 already explained.

	Page 91
1	
2	
3	CERTIFICATE OF OATH
4	
5	
6	STATE OF FLORIDA) SS
7	COUNTY OF PALM BEACH)
8	
9	I, Michael J. D'Amato, Notary Public for the
10	State of Florida, certify that on the 23rd day of
11	September, 2022, TIMOTHY FRIES personally appeared
12	before me and was duly sworn or affirmed.
13	WITNESS my hand and official seal this 29th day
14	of September 2022.
15	Mig I fly
16	
17	
18	Michael J. D'Amato Notary Public - State of Florida
19	My Commission # GG 960978
20	Expires: June 13, 2024
21	
22	
23	
24	
25	

1	Page 92 CERTIFICATE OF COURT REPORTER
2	I, MICHAEL J. D'AMATO, a Registered Merit Reporter
3	and Notary Public in and for the State of Florida at
4	Large, do HEREBY CERTIFY that I was authorized to and
5	did stenographically report the deposition of TIMOTHY
6	FRIES; that a review of the transcript was requested; and
7	that the foregoing transcript, pages from 1 to 92, is a
8	true and accurate record of my stenographic notes.
9	I FURTHER CERTIFY that I am not a relative,
10	employee, attorney, or counsel of any of the parties, nor
11	am I a relative or employee of any of the parties'
12	attorney or counsel connected with the action, nor am I
13	financially interested in the action.
14	Dated this 29th day of September 2022.
15	
16	MICHAEL J. D'AMATO,
17	Registered Merit Reporter
18	
19	
20	
21	
22	
23	
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25	

EXHIBIT 33

Evercore ISI

FLASH NOTE Global Automotive

August 8, 2018

TESLA MOTORS, INC.

TSLA | \$379.57

IN LINE | TARGET PRICE: \$301.00

Commentary

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Chris McNally +44 207 847 3502

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Arndt Ellinghorst +44 207 847 3501 arndt.ellinghorst@evercoreisi.com

A Private Life is a Happy Life

"Am considering taking Tesla private at \$420. Funding secured."

"Investor support is confirmed. Only reason why this is not certain is that it's contingent on a shareholder vote."

- * What happened? The above are two of a series of tweets by Tesla CEO Elon Musk yesterday, where the company announced that it is considering going private. In an e-mail to employees, posted on the Tesla website, Musk outlined his reasons. Among them, Musk pointed out that as a public company Tesla is "subject to wild swings in our stock price that can be a major distraction", subject "to the quarterly earnings cycle that puts enormous pressure on Tesla to make decisions... not necessarily right for the long-term" and opens Tesla to short sellers "who have the incentive to attack the company". He also wrote that his other company SpaceX, which is private and Musk does not want to take public, "is far more operationally efficient, and that is largely due to the fact that it is privately held". We believe Musk's intent is serious and genuine.
- What is proposed? Clearly, CEO Musk would like to take the company private. Again, in the e-mail to employees, he stated that he would like a structure where existing shareholders "can stay investors in a private Tesla or... can be bought out at \$420 a share", his intention that "all Tesla employees... remain shareholders of the company" so that they can "share in the growing value of the company" and that there is no plan "to merge SpaceX and Tesla". Musk added that "this has nothing to do with accumulating control for myself. I own about 20% of the company now, and I don't envision that being substantially different".
- Could this happen? It is important to note that, as of today, no details have been provided with regards to what "Funding secured" means, who is providing that funding and what any potential funding structure might look like. Our view is that "Funding secured" should be interpreted as a strong verbal commitment, with funds available and parties willing to execute quickly. However, it could be less than this. It may also be that initial legal documents, term sheets, letters of intent have been signed. While several press reports suggest an "LBO", given Tesla's EBITDA and cash generation today, we don't see material leverage as likely. Instead, we see a possible scenario where 50 to 60% of existing shareholders (including Musk's 20% holding) continue, with their holdings rolled into a new private structure. This would leave Tesla needing to raise equity capital of \$31 to \$39Bn to buy out those existing public shareholders who tender; 40 to 50% of a \$78Bn market value (\$420 x 185Mn shares outstanding). We assume that the debt is rolled. We see the most likely route through which the \$31 to \$39Bn is funded being a combination of, 1/ a strategic investor acquiring a 15% to 20% stake, 2/ two to three private investment firms/ sovereign wealth funds acquiring up to 10% stakes and 3/ certain larger members of the existing shareholder base or some form of fund for smaller accredited investors making up the delta.
- Is going private the right move? The notion of going private is not new for Elon Musk. In an interview with Rolling Stone (Nov '17) Musk stated "I wish we could be private with Tesla... it actually makes us less efficient to be a public company". Musk's frustration with the capital markets, notably short sellers and the analyst community, has been evident in recent quarters. If a CEO, and the largest individual shareholder, of a company takes issue with public markets, then going private would seem to make sense. Traditionally, public markets have been there to provide a source of funding (note, we also believe they bring scrutiny and accountability which in many cases does lead to better practice). However, if a company does not need that funding or is able to source future funding privately, then there is no obvious reason for it to remain public. As Musk points out, being public does have disadvantages and can lead to short-termism. Depending on where the private funding may come from, going private may also provide Tesla with 1/ deeper pockets to grow internationally at a faster rate and 2/ security through the next US/capital markets recession where public funding would dry up.
- * Stock Implications The majority of the move towards \$420 is now done, with the share price sitting within 11%. As a result, unless there is evidence to suggest that the funding is not secured and a transaction cannot be completed, we believe there is little to be done with the stock at these levels. More broadly, if Tesla has attracted a strategic investor who is willing to not only help take the company private but also to provide material funding going forward, it should enable the company to execute and move faster as it seeks to complete its mission to move the world to a solar electric future. In the context of the industry, this only increases the need for transition at traditional OEMs who must carry out exhaustive powertrain restructuring if they choose to compete with a potentially faster and more nimble Tesla.

Exhibit 33

Please see the analyst certification and important disclosures on page 2 of this report. Evercore ISI and affiliates do and seek to do business with companies covered in its research reports. Investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

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VALUATION METHODOLOGY

Valuation: In general, we derive our target prices using industrial multiples, Sum of the Parts, EV/EBITDA and P/E, either in combination or isolation. The exceptions are Ferrari (RACE) and Tesla (TSLA) where we also use DCF models and in the case of TSLA a blend of historical multiples and DCF. We consider automotive valuations in a global context as well as relative to companies' own histories. We assess future earnings growth, operating margins, free cash flow generation and returns on capital employed when determining whether a company is deserving of higher or lower multiples.

RISKS

Risks: Automotive companies are global, cyclically exposed, highly complex businesses. As a result, they are exposed to both positive and negative risks from broader political, economic and social factors. They also face both operational and execution risk, as well as risks from changes in key personnel. Any failure to adequately assess exposure to such risks in a timely fashion may result in our estimates/forecasts proving too high and/or too low.

2

TIMESTAMP

(Article 3(1)e and Article 7 of MAR)

Time of dissemination: August 08, 2018, 04:05 ET.

ANALYST CERTIFICATION

The analysts, George Galliers, Arndt Ellinghorst and Chris McNally, primarily responsible for the preparation of this research report attest to the following: (1) that the views and opinions rendered in this research report reflect his or her personal views about the subject companies or issuers; and (2) that no part of the research analyst's compensation was, is, or will be directly related to the specific recommendations or views in this research report.

The analysts, George Galliers, Arndt Ellinghorst, Chris McNally are non-U.S. analysts who contributed to this research report. Non-U.S. analysts may not be associated persons of Evercore Group and therefore are not registered or qualified with the NYSE or FINRA as research analysts, and may not be subject to FINRA Rule 2241 restrictions on communications with subject companies, public appearances and trading securities held by the analysts.

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This report may include a Tactical Call, which describes a near-term event or catalyst affecting the subject company or the market overall and which is expected to have a short-term price impact on the equity shares of the subject company. This Tactical Call is separate from the analyst's long-term recommendation (Outperform, In Line or Underperform) that reflects a stock's forward 12-month expected return, is not a formal rating and may differ from the target prices and recommendations reflected in the analyst's long-term view.

Applicable current disclosures regarding the subject companies covered in this report are available at the offices of Evercore ISI, and can be obtained by writing to Evercore Group LLC, Attn. Compliance, 666 Fifth Avenue, 11th Floor, New York, NY 10103.

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Additional information on securities or financial instruments mentioned in this report is available upon request.

Ratings Definitions

Current Ratings Definition

Evercore ISI's recommendations are based on a stock's total forecasted return over the next 12 months. Total forecasted return is equal to the expected percentage price return plus gross dividend yield. We divide our stocks under coverage into three primary ratings categories, with the following return guidelines:

Outperform – the total forecasted return is expected to be greater than the expected total return of the analyst's coverage universe In Line – the total forecasted return is expected to be in line with the expected total return of the analyst's universe Underperform – the total forecasted return is expected to be less than the expected total return of the analyst's universe Coverage Suspended – the rating and target price have been removed pursuant to Evercore ISI policy when Evercore is acting in an advisory capacity in a merger or strategic transaction involving this company and in certain other circumstances.*

Rating Suspended - Evercore ISI has suspended the rating and target price for this stock because there is not sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, a rating or target price. The previous rating and target price, if any, are no longer in effect for this company and should not be relied upon.*

* Prior to October 10, 2015, the "Coverage Suspended" and "Rating Suspended" categories were included in the category "Suspended."

FINRA requires that members who use a ratings system with terms other than "Buy," "Hold/Neutral" and "Sell" to equate their own ratings to these categories. For this purpose, and in the Evercore ISI ratings distribution below, our Outperform, In Line, and Underperform ratings can be equated to Buy, Hold and Sell, respectively.

Historical Ratings Definitions

Prior to March 2, 2017, Evercore ISI's recommendations were based on a stock's total forecasted return over the next 12 months:

Buy - the total forecasted return is expected to be greater than 10%

3

CONFIDENTIAL Tesla Sec. Litig.-000486

Hold – the total forecasted return is expected to be greater than or equal to 0% and less than or equal to 10% **Sell** – the total forecasted return is expected to be less than 0%

On October 31, 2014, Evercore Partners acquired International Strategy & Investment Group LLC ("ISI Group") and ISI UK (the "Acquisition") and transferred Evercore Group's research, sales and trading businesses to ISI Group. On December 31, 2015, the combined research, sales and trading businesses were transferred back to Evercore Group in an internal reorganization. Since the Acquisition, the combined research, sales and trading businesses have operated under the global marketing brand name Evercore ISI.

ISI Group and ISI UK:

Prior to October 10, 2014, the ratings system of ISI Group LLC and ISI UK which was based on a 12-month risk adjusted total return:

Strong Buy - Return > 20% Buy - Return 10% to 20% Neutral - Return 0% to 10% Cautious - Return -10% to 0% Sell - Return < -10%

For disclosure purposes, ISI Group and ISI UK ratings were viewed as follows: Strong Buy and Buy equate to Buy, Neutral equates to Hold, and Cautious and Sell equate to Sell.

Evercore Group:

Prior to October 10, 2014, the rating system of Evercore Group was based on a stock's expected total return relative to the analyst's coverage universe over the following 12 months. Stocks under coverage were divided into three categories:

Overweight – the stock is expected to outperform the average total return of the analyst's coverage universe over the next 12 months. Equal-Weight – the stock is expected to perform in line with the average total return of the analyst's coverage universe over the next 12 months. Underweight – the stock is expected to underperform the average total return of the analyst's coverage universe over the next 12 months. Suspended – the company rating, target price and earnings estimates have been temporarily suspended.

For disclosure purposes, Evercore Group's prior "Overweight," "Equal-Weight" and "Underweight" ratings were viewed as "Buy," "Hold" and "Sell," respectively.

Ratings Definitions for Portfolio-Based Coverage

Evercore ISI utilizes an alternate rating system for companies covered by analysts who use a model portfolio-based approach to determine a company's investment recommendation. Covered companies are included or not included as holdings in the analyst's Model Portfolio, and have the following ratings:

Long – the stock is a positive holding in the model portfolio; the total forecasted return is expected to be greater than 0%.

Short – the stock is a negative holding in the model portfolio; the total forecasted return is expected to be less than 0%.

No Position - the stock is not included in the model portfolio.

Coverage Suspended – the rating and target price have been removed pursuant to Evercore ISI policy when Evercore is acting in an advisory capacity in a merger or strategic transaction involving this company, and in certain other circumstances; a stock in the model portfolio is removed. Rating Suspended - Evercore ISI has suspended the rating and/or target price for this stock because there is not sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, a rating or target price. The previous rating and target price, if any, are no longer in effect for this company and should not be relied upon; a stock in the model portfolio is removed.

Stocks included in the model portfolio will be weighted from 0 to 100% for Long and 0 to -100% for Short. A stock's weight in the portfolio reflects the analyst's degree of conviction in the stock's rating relative to other stocks in the portfolio. The model portfolio may also include a cash component. At any given time the aggregate weight of the stocks included in the portfolio and the cash component must equal 100%.

Stocks assigned ratings under the alternative model portfolio-based coverage system cannot also be rated by Evercore ISI's Current Ratings definitions of Outperform, In Line and Underperform.

FINRA requires that members who use a ratings system with terms other than "Buy," "Hold/Neutral" and "Sell," to equate their own ratings to these categories. For this purpose, and in the Evercore ISI ratings distribution below, our Long, No Position and Short ratings can be equated to Buy, Hold and Sell respectively.

Evercore ISI ratings distribution (as of 08/08/2018)

Coverage Universe Investment Banking Services / Past 12 Months

Ratings	Count	Pct.	Rating	Count	Pct.
Buy	369	53%	Buy	87	24%
Hold	271	39%	Hold	26	10%
Sell	34	5%	Sell	2	6%
Coverage Suspended	19	3%	Coverage Suspended	6	32%
Rating Suspended	3	0%	Rating Suspended	0	0%

Issuer-Specific Disclosures (as of August 8, 2018)

Price Charts

Tesla Motors, Inc. Rating History as of 08/07/2018



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